

# 360° Manager Summit

Master essential management and leadership qualities to stand out among your peers and step up into leadership



Maximise leadership capability

Strategically drive career progression

Enhance communication & influence

Establish high performing, engaged teams

26 - 29 March 2019 Grand Mercure Wellington

## FEATURED SPEAKERS



**Chris Fletcher**  
Head of Retail



**Bridget Service**  
General Manager, NZ Government Affairs



**Steve Groom**  
General Manager Public, Ministerial and Executive Services



**Haley Mahoney**  
General Manager, B2B Sales NZ



**Victoria McLaughlin**  
Director, Strategy Development



**Walter Rushbrook**  
General Manager, Strategic Projects



**Vanessa Oakley**  
General Manager, Strategy & Business Operations



**Anouk Alexander**  
General Manager Strategy



**Greg O'Connor**  
Country Manager



**Aaron Mckeown**  
Head of Security Engineering & Architecture



**Sarah Leberman**  
Professor of Leadership, School of Management



**Mike Bullock**  
Senior General Manager



**Karen Orsborn**  
Director, Learning & Improvement and Deputy Chief Executive



**Geraint Martin**  
Chief Executive Officer



**Anant Prakash**  
Group Director, Power and Industrial



**Geoff Plimmer**  
School of Management Director



**Stephen Croucher**  
Head of School of Communication, Journalism and Marketing & Regional Director



**Charlotte Noble-Beasley**  
Managing Partner: BNZ Partners Wellington



**Jessica Venning-Bryan**  
Chief Revenue Officer

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# 2019 Theme: 'Step Up, Stand Out'

Leaders of today and tomorrow must be prepared to challenge traditional structures and explore innovative ways of working. Next-level leadership calls for individuals to be ambitious, full of resolve and think with a strategic mindset.

We have invited some of the most influential and inspirational senior leaders to reflect on the call for increasingly critical innovation and the timeless qualities required to successfully step up as a leader today.

## Pre-Summit Workshop

26 March 2019

Developing your roadmap to take you from manager to leader

9.00 - 4.30

### Understand different leadership styles

- Identify the 6 core leadership skills
- Understand the strengths and weaknesses of each style and turn your leadership style into an art
- Use these skills to create an environment that supports your people and encourages growth

### Develop your personalised roadmap to leadership

- Identify the traits of the leader you want to be
- Analyse your strengths and areas of improvement
- Create a plan to grow and become the leader you want to be

**Expert Facilitator:** Cillin Hearn Leadership & Performance Coach Results Coaching

### Create an environment in which people thrive

- Create a system of clarity and commitment
- Develop clear measures of success that everyone is bought into
- Create an environment where your team takes ownership and accountability for their work

### The art of giving and receiving feedback

- Understand the psychology of giving feedback
- Develop several authentic ways of delivering feedback that sticks
- Create a culture of feedback and high performance

## Summit Day One

27 March 2019

### OPENING KEYNOTE CASE STUDY 9.00 - 9.50

#### Step up and stand out from the crowd

- Find your method for success
- Be the high performer
- Utilise your skills

**Greg O'Connor**  
Country Manager  
VTNZ



### CASE STUDY 9.50 - 10.40

#### Strategies for personal and professional growth

- Explore a career journey to executive level
- The importance of a learning mindset
- Insights from a career in coaching

**Vanessa Oakley** General Manager,  
Strategy & Business Operations  
Chorus



### CASE STUDY 10.55 - 11.45

#### Lead through times of change

- Manage through department restructuring
- Maximise with a decreasing budget
- Align your team with the company

**Anant Prakash**  
Group Director, Power and Industrial  
AECOM



### CASE STUDY 11.45 - 12.35

#### Plan your career strategy

- Goal setting strategies
- Discover your mentor
- Become a risk taker

**Haley Mahoney**  
General Manager, B2B Sales NZ  
BP New Zealand



### INTERACTIVE PANEL DISCUSSION 1.35 - 2.25

#### Leadership vs management

- Learn the key differences
- Discover what skills you need
- Establish effective relationships with your team

**Stephen Croucher**  
Massey University

**Geraint Martin**  
Te Papa Museum

**Charlotte Noble-Beasley**  
Bank of New Zealand

**Steve Groom**  
Oranga Tamariki, Ministry for Children

**Anouk Alexander**  
New Zealand Trade and Enterprise



### CASE STUDY 2.25 - 3.15

#### Inspire innovative thinking

- Capitalise on your team's skills
- Utilise dynamic ideas to your advantage
- Tips for professional development

**Mike Bullock**  
Senior General Manager  
Datacom



### EXPERT COMMENTARY 3.30 - 4.20

#### Discover your authentic leadership style

- Explore different leadership methods and strategies
- Be an engaged and respected leader
- Embrace your communication style for greater influence

**Jen Tyson**  
Performance Consultant  
JT Consulting



### NETWORKING RECEPTION

4:30 - 5:30PM

Make the most of your Liquid Learning experience, join us to network over complimentary canapés and drinks

# Summit Day Two

28 March 2019

## OPENING CASE STUDY

9.00 - 10.00

### Manage for high performance

- Drive your team to success
- Recognise your team's strengths and weaknesses
- Ask rather than do

**Jessica Venning-Bryan**  
Chief Revenue Officer  
Flick Electric



## EXPERT COMMENTARY

1.15 - 2.15

### Build leadership confidence

- Become an inspiring leader
- Engage and influence your team
- Create good workforce culture

**Sarah Leberman**  
Professor of Leadership, School of Management  
Massey University



## CASE STUDY

10.00 - 11.00

### Embrace the challenges of managing a crisis

- Empower your team through times of stress
- Importance of transparency
- Crisis management methods

**Chris Fletcher**  
Head of Retail  
Spark



## CASE STUDY

2.15 - 3.15

### Leadership across industry boundaries

- Creating the vision
- Leadership required to connect-the-dots across industry
- Providing leadership endurance to ensure delivery

**Walter Rushbrook**  
General Manager, Strategic Projects  
Kiwirail



## INTERACTIVE PANEL DISCUSSION

11.15 - 12.15

### Multitask and prioritise for success

- Manage stress and deadlines
- Maximise your time
- Balance work and home life

**Bridget Service**  
Fonterra

**Aaron McKeown**  
Xero

**Karen Orsborn**  
Health Quality and  
Safety Commission  
New Zealand

**Geoff Plimmer**  
Victoria University

**Victoria McLaughlin**  
Ministry of Justice



HEALTH QUALITY & SAFETY  
COMMISSION NEW ZEALAND



## INTERACTIVE CLOSING ROUNDTABLE

3.30 - 4.20

### Take the next step

- Key points from the conference
- Strategies to enhance your career
- Create an action plan and take the next step

**Cillin Hearn**  
Leadership & Performance Coach  
Results Coaching

# Post-Summit Workshop

29 March 2019

## Standing out as a Leader

9.00 - 4.30

### Learn your leadership style and what works best for you

- Discover your unique leadership style
- Embrace what helps you stand out from the crowd
- Understand and develop which strengths will serve you best on your journey

### Set goals for a high performing team

- Set collaborative goals that inspire and motivate others
- The key elements of a high performing team
- Communicate powerfully for influence and engagement

**Expert Facilitator: Jen Tyson** Performance Consultant **JT Consulting**

### Lead your team to success

- Equip and empower others in a way that fosters autonomy
- Identify your teams' strengths and help them grow
- The key elements of leadership that people love to follow

### Leadership journey and future focus

- Create a snap shot of your ideal career path
- Learn how to set powerful goals that excite you
- Develop an action plan for your career journey

## Who will attend?

This event will be relevant for all NZ managers, including current and aspiring leaders in the private sector and public service.

- Managers
- Team Leaders
- Senior Advisors and Analysts
- HR/ L&D / Diversity
- Officers, Senior Officers & Principal Officers
- Business Consultants, Associates
- Leadership Programs

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