


# Asset Management Summit

Discover the latest trends, best practice strategies and innovative solutions to enhance asset management performance



## FEATURED SPEAKERS

 **David Gordon**  
Group General Manager, Investment, Planning and Risk  
**KiwiRail**




 **Monique Fowler**  
National Portfolio Manager  
**Housing New Zealand**



 **Paul Tanday**  
National Director Property and Asset Management  
**JLL**



 **Rex Harland**  
Executive Advisor, Asset Management  
**GHD**




 **Kirill Voronchev**  
Associate Partner - Risk Consulting  
**Crowe Horwath New Zealand**



 **Matt Russell**  
GM, Services and Assets  
**Southland District Council**



 **Daniel Jurgens**  
Technical Director, Digital Engineering  
**WSP Opus**



 **Lisa Drysdale**  
Team Leader, Asset Management, Integrated Catchment Management  
**Waikato Regional Council**



 **Ray Hardy**  
General Manager, Asset Management  
**Wellington Electricity**



 **Nick Flack**  
Manager, Asset Planning & Maintenance  
**Christchurch International Airport Limited**



 **Tony McCartney**  
Managing Director  
**Pracxus**



 **Andre Fredericks**  
Senior Asset Management Planner  
**Pānuku Development Auckland**



 **Ian Jackson**  
Director Strategic Asset Management, former Principal of Asset Services for Beca  
**Zuuse**



 **Jonathan Armstrong**  
Investment Manager  
**AMP Capital Shopping Centres**




 **Susanna Lee**  
Director, Portfolio Manager  
**Harbour Asset Management**



 **Paul Rogers**  
Managing Director  
**Spire Consulting**



 **David Walker**  
Market Development Leader – New Zealand  
**GHD**



 **David Fraser**  
Director  
**AMSAAM**

 **Chris Olsen**  
Director  
**Chris Olsen Consulting**

**Pre-Summit Workshop**  
19 March 2019

**Summit**  
20 & 21 March 2019

**Post-Summit Workshop**  
22 March 2019

James Cook Hotel Grand Chancellor  
Wellington

Maximise asset management efficiency

Share expert knowledge & innovation

Boost technical capabilities

Enhance strategies & planning



**EARLY BIRD DISCOUNTS**

Book & Pay by 18 October 2018 to receive an additional Value Plus Discount!

**Phone:** +64 9 927 1500  
[www.liquidlearning.com](http://www.liquidlearning.com)  
Priority Code - I

## EVENT PARTNER



**The Chartered Institute of Logistics and Transport**

Members of supporting organisations receive a special 10% discount off standard rates!

## ORGANISED BY



**LIQUIDLEARNING**  
bebetter

# About the event

The Asset Management Summit provides a technical platform to share best practice strategies and drive organisational value through collaboration.

This 4-day summit will connect like-minded professionals and create a learning experience to highlight the importance of asset management as a core business tool. Learn tangible strategies for success through a selection of case studies, expert commentaries, panel sessions and joint presentations.

## Pre-Summit Workshop

19 March 2019

### Applying the business case approach to maximise asset management value

9.00 - 4.30

#### Why should we apply the business case approach to asset management principles?

- Adopt this approach to asset management
- Reduce risk and maximise value
- Ensure early collaboration among stakeholders

#### What is the business case approach?

- Best practice decision making
- Programme management
- Why this approach is best for your assets

Expert Facilitator: Chris Olsen Director Chris Olsen Consulting

#### Application and implementation

- The 5 whys
- Guidance on the next steps
- Key frameworks and structures

#### Practical exercises in applying the BCA to your organisation's assets

- Scenario setting and understanding
- Adapt to your unique situation
- Gain advice and tangible takeaways

## Summit Day One

20 March 2019

### OPENING KEYNOTE CASE STUDY 9.00 - 9.50

#### Stretching the asset management environment

- Stretch a plan to include relevant initiatives
- Gain buy-in from senior executives and board members
- Relationship with innovation, risk and sustainability

Tony McCartney  
Managing Director  
Pracxus



### CASE STUDY 9.50 - 10.40

#### Are you meeting your customer needs?

- Move with the needs of the customer
- Understand essential requirements
- Demand forecasting to achieve best results

Monique Fowler  
National Portfolio Manager  
Housing New Zealand



### CASE STUDY 10.55 - 11.45

#### Exploring the journey of BIM to Asset Management

- Reflect on leanings and advice
- The journey from digitalism to construction
- Importance of commitment and understanding

Daniel Jurgens  
Technical Director, Digital Engineering  
WSP Opus



### CASE STUDY 11.45 - 12.35

#### Demographics and technology: What will happen and how to invest?

- Understand the changing landscape
- Gain advice and practical insights
- Consider your best practice strategies

Susanna Lee  
Director, Portfolio Manager  
Harbour Asset Management



### CASE STUDY 1.35 - 2.25

#### Strategic asset management

- Resilience in the planning process
- Components to managing retail assets
- Decision making and environmental factors

Jonathan Armstrong  
Investment Manager  
AMP Capital Shopping Centres



### CASE STUDY 2.25 - 3.15

#### Co-presentation: Christchurch International Airport's asset management journey

- Gain insight into the journey
- Learn from top experts
- Explore best practice strategies

Paul Rogers  
Managing Director  
Spire Consulting



Nick Flack  
Manager, Asset Planning & Maintenance  
Christchurch International Airport Limited



### EXPERT COMMENTARY 3.30 - 4.20

#### Supporting development and regeneration

- Redevelopment and regeneration
- Strategic decision making tools
- Drive organisational value

Rex Harland  
Executive Advisor, Asset Management  
GHD



### NETWORKING RECEPTION 4.30 - 5.30

## Who will attend?

Asset professionals across both the public and private sectors

## OPENING CASE STUDY

9.00 - 9.55

### A narrative on end of life assets

- Consider and assess risk
- Determine end of life assets
- Reflection on challenges and decision making

**David Gordon** Group General Manager,  
Investment, Planning and Risk  
KiwiRail



## CASE STUDY

1.00 - 1.55

### Optimise decision making to increase the resilience of assets

- Components of growth and decline
- Informing the correct decisions
- Resilience factors

**Matt Russell**  
GM, Services and Assets  
Southland District Council



## CASE STUDY

9.55 - 10.50

### Differences between industry and local government asset management planning

- The importance of aligning planning with the wider team
- Strategies for planning and compliance
- Wider integration

**Lisa Drysdale**  
Team Leader, Asset Management,  
Integrated Catchment Management  
Waikato Regional Council



## CASE STUDY

1.55 - 2.50

### Managing assets through digital disruption

- Managing assets in times of digital evolution
- Take the next step
- Strategic planning and development

**Paul Tanday** National Director,  
Property and Asset Management  
JLL



## INTERACTIVE PANEL DISCUSSION

11.05 - 12.00

### Partnerships between public and private sectors

- Share stories of success
- Overlap and drivers of asset management principles
- Consider main differences and challenges

**Andre Fredericks**  
Senior Asset Management Planner  
Pānuku Development Auckland



**Ray Hardy**  
General Manager, Asset Management  
Wellington Electricity



**Kirill Voronchev**  
Associate Partner - Risk Consulting  
Crowe Horwath New Zealand



**David Walker**  
Market Development Leader – New Zealand  
GHD



## CASE STUDY

3.05 - 4.00

### Influencing design and procurement for improved whole of life outcomes

- Gaining involvement in acquisition
- Design decision making
- Maximise benefits and life outcomes

**Ian Jackson**  
Director Strategic Asset Management **Zuuse**  
Former Principal of Asset Services **Beca**



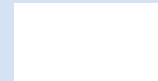
## INTERACTIVE CLOSING ROUNDTABLE

4.00 - 4.20

### Enhancing asset management towards efficiency and success

- Reflect and explore on learning
- Refine your asset management skills
- Identify best practice strategies to optimise value

**Chris Olsen**  
Director  
Chris Olsen Consulting



# Post-Summit Workshop

22 March 2019

## Optimise the return from your assets

9.00 - 4.30

### Getting the fundamentals right

- Assets' component performance
- Understanding asset network trends and performance
- Pricing principles
- Getting depreciation right
- Adopting business case principles
- Optimal value and doing the right things first to achieve it

### Communicating complex outcomes

- Making sure your team are on the same page
- Understanding your clients
- Building your advocate base
- Pitching at the right level - the things decision-makers and the public need to know

### Gaining buy in from a wider audience

- Ensuring governance supports you
- Ensuring stakeholders and executives understand the value
- Maintaining public credibility
- Understanding your community
- Driving organisation excellence

### Ensuring long-term performance

- Keeping abreast with innovations and developments across New Zealand
- The key elements for developing the right long-term strategies
- The sophisticated tools that help understanding

### Developing in a dynamic field

- Developing a strategic vision for asset management and the role of leadership
- Establishing a culture for excellence
- Setting best practice standards
- Managing risk

**Expert Facilitator: David Fraser** Director AMSAAM

**More people? More savings!**

Receive a 22% discount when booking a team of 15 to attend, please call: +64 9 927 1500 or email: registration@liquidlearning.co.nz

**UP TO 22% OFF**



Organisation Name				
Address		Suburb	State	Postcode
Booking Contact Information				
Title	Full Name	Position	Email	Phone



#	Title	Full Name or TBA	Position	Email	Attendance Date/s
1					<input type="checkbox"/> 19 <input type="checkbox"/> 20 & 21 <input type="checkbox"/> 22
2					<input type="checkbox"/> 19 <input type="checkbox"/> 20 & 21 <input type="checkbox"/> 22
3					<input type="checkbox"/> 19 <input type="checkbox"/> 20 & 21 <input type="checkbox"/> 22
4					<input type="checkbox"/> 19 <input type="checkbox"/> 20 & 21 <input type="checkbox"/> 22
5					<input type="checkbox"/> 19 <input type="checkbox"/> 20 & 21 <input type="checkbox"/> 22
6					<input type="checkbox"/> 19 <input type="checkbox"/> 20 & 21 <input type="checkbox"/> 22
7					<input type="checkbox"/> 19 <input type="checkbox"/> 20 & 21 <input type="checkbox"/> 22
8					<input type="checkbox"/> 19 <input type="checkbox"/> 20 & 21 <input type="checkbox"/> 22
9					<input type="checkbox"/> 19 <input type="checkbox"/> 20 & 21 <input type="checkbox"/> 22
10					<input type="checkbox"/> 19 <input type="checkbox"/> 20 & 21 <input type="checkbox"/> 22



Options (per person)		Value Plus Rate	Super Saver Rate	Early Bird Rate	Standard Rate
Qty		Register and pay by 18 October	Register and pay by 20 December	Register and pay by 14 February	
<input type="text"/>	4 Days	\$3695 + GST = (\$4249.25)	\$3895 + GST = (\$4479.25)	\$3995 + GST = (\$4594.25)	\$4195 + GST = (\$4824.25)
<input type="text"/>	3 Days	\$2995 + GST = (\$3444.25)	\$3195 + GST = (\$3674.25)	\$3295 + GST = (\$3789.25)	\$3495 + GST = (\$4019.25)
<input type="text"/>	2 Days	\$2195 + GST = (\$2524.25)	\$2395 + GST = (\$2754.25)	\$2495 + GST = (\$2869.25)	\$2695 + GST = (\$3099.25)
<input type="text"/>	1 Day Workshop	\$1295 + GST = (\$1489.25)	\$1345 + GST = (\$1546.75)	\$1395 + GST = (\$1604.25)	\$1495 + GST = (\$1719.25)
Discounted off standard rates :		<b>Save up to \$500</b>	<b>Save up to \$300</b>	<b>Save up to \$200</b>	

TOTAL incl GST

All Prices listed in New Zealand Dollars

Group Discounts Available:	10% off Standard Rate	15% off Standard Rate	20% off Standard Rate	22% off Standard Rate
	Team of 3 - 4	Team of 5 - 9	Team of 10-14	Team of 15 +

**Conditions:** Group Discounts apply for bookings made simultaneously. Only one discount applies. Group discounts apply to standard rates only. Group discounts are not applicable to Value Plus, Super Saver and Early Bird rates. Value Plus, Super Saver and Early Bird Discounts are not applicable to the Individual Workshop. Discounts cannot be applied retrospectively and must be claimed at the time of booking. Liquid Learning Limited reserves the right to have sole discretion on an organisation's eligibility for discounts. **Note:** Course materials, refreshments & lunches are included. Travel and accommodation are NOT included. Registration Options are per person only.



**Please Note:** Payment is required prior to attending this event.

<input type="checkbox"/> Credit Card <input type="checkbox"/> Cheque (payable to Liquid Learning Limited) <input type="checkbox"/> Electronic Funds Transfer <input type="checkbox"/> Please invoice me: Purchase Order No. # <input type="text"/>	<b>Credit Card Details - Please charge my credit card for this registration:</b> Card Type <input type="checkbox"/> Visa <input type="checkbox"/> MasterCard <input type="checkbox"/> American Express <b>Note: 2% surcharge applies to American Express payments</b>	<b>Electronic Funds Transfer (EFT)</b> Please transfer funds directly to: Westpac New Zealand Limited Account Name: Liquid Learning Limited Account No: 03 0252 0863638-00 SWIFT Code: WFPACNZ2W
	Card Number <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> Expiry <input type="text"/> / <input type="text"/>	Amount <input type="text"/>
	CVV <input type="text"/> <input type="text"/> <input type="text"/> Full Name as on card	Please quote ref CODE17 and registrant name
	Cardholder's Contact Number <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>	Signature <input checked="" type="checkbox"/>



**Authorising Manager's Details:** This registration is invalid without a signature.

Name	Position	Phone
Email	Signature <input checked="" type="checkbox"/>	Date

Email this form to: [registration@liquidlearning.co.nz](mailto:registration@liquidlearning.co.nz) or Call us on: +64 9 927 1500

**Registration Policy** If you are unable to attend this event, you may send a substitute delegate in your place at no additional cost. Please advise us of any substitutions as soon as possible. Alternatively, you may transfer your registration to another event run by Liquid Learning Limited. A 10% service fee may apply. Should you wish to cancel your registration, please notify us in writing as soon as possible and a credit note will be issued valid for use towards any future event held by Liquid Learning Limited in the twelve months following date of issuance. Cancellation notifications received less than 14 days from the event running will receive a credit note to the value of the registration fee less a service fee of \$400 plus GST. Liquid Learning Limited does not provide refunds for cancellation. The prices above are based on one person per registration. It is not possible for multiple people to attend within any day of the event on a single registration. Split tickets, i.e. a different person attending each day of the event, can be arranged. A fee will apply. Please call us for details.

Liquid Learning Limited takes all care to produce high quality events that deliver as promised. All advertised details are correct at time of publishing. However, when

circumstances beyond our control prevail, we reserve the right to change program content, facilitators or venues. We also reserve the right to cancel or reschedule events if circumstances arise whereby performance of the event is no longer feasible, possible or legal. Liquid Learning Limited will not be responsible for any loss or damage arising from any changes to or cancelling or rescheduling of an event. If an event is cancelled or rescheduled, Liquid Learning Limited will make every effort to contact every registered delegate; if an event is cancelled or you are unable to attend the rescheduled event you will be issued with a credit note valid for use towards any future Liquid Learning Limited event held in the twelve months following date of issuance.

**Disclaimer** Liquid Learning Limited has taken due care in selecting qualified professionals as its authors and course facilitators. The information provided by course facilitators is not produced by Liquid Learning Limited and should not be regarded as advice. Liquid Learning Limited accepts no responsibility for reliance on such information and recommends that its clients seek further professional

advice. **Privacy Statement** Liquid Learning Limited is committed to your privacy. All information collected on this registration will be held in the strictest of confidence and in accordance with the Privacy Act. Liquid Learning Limited will add your information to a secure database. This will be used primarily to contact you for ongoing research, product development and notice of future events and services offered by Liquid Learning Limited. Occasionally you may receive information from organisations associated with Liquid Learning Limited. If you do not wish to receive such information please tick this box:

To update or have your details deleted please advise our Database team at Liquid Learning Limited, Level 18, Huawei Centre, 120 Albert Street, Auckland 1010 New Zealand, PH: +64 9 927 1500, email: [database@liquidlearning.co.nz](mailto:database@liquidlearning.co.nz)

© 2019 Liquid Learning Limited IRD 104 - 525 - 695