


# Asset Management Summit

Discover the latest trends, best practice strategies and innovative solutions to enhance asset management performance



## FEATURED SPEAKERS

 **David Gordon**  
Group General Manager, Investment, Planning and Risk  
**KiwiRail**




 **Monique Fowler**  
National Portfolio Manager  
**Housing New Zealand**



 **Paul Tanday**  
National Director Property and Asset Management  
**JLL**



 **Rex Harland**  
Executive Advisor, Asset Management  
**GHD**




 **Kirill Voronchev**  
Associate Partner - Risk Consulting  
**Crowe Horwath New Zealand**



 **Matt Russell**  
GM, Services and Assets  
**Southland District Council**



 **Daniel Jurgens**  
Technical Director, Digital Engineering  
**WSP Opus**



 **Lisa Drysdale**  
Team Leader, Asset Management, Integrated Catchment Management  
**Waikato Regional Council**



 **Ray Hardy**  
General Manager, Asset Management  
**Wellington Electricity**



 **Nick Flack**  
Manager, Asset Planning & Maintenance  
**Christchurch International Airport Limited**



 **Tony McCartney**  
Managing Director  
**Pracxus**



 **Andre Fredericks**  
Senior Asset Management Planner  
**Pānuku Development Auckland**




 **Ian Jackson**  
Director Strategic Asset Management, former Principal of Asset Services for Beca  
**Zuuse**



 **Jonathan Armstrong**  
Investment Manager  
**AMP Capital Shopping Centres**



 **Susanna Lee**  
Director, Portfolio Manager  
**Harbour Asset Management**



 **Paul Rogers**  
Managing Director  
**Spire Consulting**



 **David Walker**  
Market Development Leader – New Zealand  
**GHD**



 **David Fraser**  
Director  
**AMSAAM**

 **Chris Olsen**  
Director  
**Chris Olsen Consulting**

**Pre-Summit Workshop**  
19 March 2019

**Summit**  
20 & 21 March 2019

**Post-Summit Workshop**  
22 March 2019

James Cook Hotel Grand Chancellor  
Wellington

Maximise asset management efficiency

Share expert knowledge & innovation

Boost technical capabilities

Enhance strategies & planning



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# About the event

The Asset Management Summit provides a technical platform to share best practice strategies and drive organisational value through collaboration.

This 4-day summit will connect like-minded professionals and create a learning experience to highlight the importance of asset management as a core business tool. Learn tangible strategies for success through a selection of case studies, expert commentaries, panel sessions and joint presentations.

## Pre-Summit Workshop

19 March 2019

### Applying the business case approach to maximise asset management value

9.00 - 4.30

#### Why should we apply the business case approach to asset management principles?

- Adopt this approach to asset management
- Reduce risk and maximise value
- Ensure early collaboration among stakeholders

#### What is the business case approach?

- Best practice decision making
- Programme management
- Why this approach is best for your assets

Expert Facilitator: Chris Olsen Director Chris Olsen Consulting

#### Application and implementation

- The 5 whys
- Guidance on the next steps
- Key frameworks and structures

#### Practical exercises in applying the BCA to your organisation's assets

- Scenario setting and understanding
- Adapt to your unique situation
- Gain advice and tangible takeaways

## Summit Day One

20 March 2019

### OPENING KEYNOTE CASE STUDY 9.00 - 9.50

#### Stretching the asset management environment

- Stretch a plan to include relevant initiatives
- Gain buy-in from senior executives and board members
- Relationship with innovation, risk and sustainability

Tony McCartney  
Managing Director  
Pracxus



### CASE STUDY 9.50 - 10.40

#### Are you meeting your customer needs?

- Move with the needs of the customer
- Understand essential requirements
- Demand forecasting to achieve best results

Monique Fowler  
National Portfolio Manager  
Housing New Zealand



### CASE STUDY 10.55 - 11.45

#### Exploring the journey of BIM to Asset Management

- Reflect on leanings and advice
- The journey from digitalism to construction
- Importance of commitment and understanding

Daniel Jurgens  
Technical Director, Digital Engineering  
WSP Opus



### CASE STUDY 11.45 - 12.35

#### Demographics and technology: What will happen and how to invest?

- Understand the changing landscape
- Gain advice and practical insights
- Consider your best practice strategies

Susanna Lee  
Director, Portfolio Manager  
Harbour Asset Management



### CASE STUDY 1.35 - 2.25

#### Strategic asset management

- Resilience in the planning process
- Components to managing retail assets
- Decision making and environmental factors

Jonathan Armstrong  
Investment Manager  
AMP Capital Shopping Centres



### CASE STUDY 2.25 - 3.15

#### Co-presentation: Christchurch International Airport's asset management journey

- Gain insight into the journey
- Learn from top experts
- Explore best practice strategies

Paul Rogers  
Managing Director  
Spire Consulting



Nick Flack  
Manager, Asset Planning & Maintenance  
Christchurch International Airport Limited



### EXPERT COMMENTARY 3.30 - 4.20

#### Supporting development and regeneration

- Redevelopment and regeneration
- Strategic decision making tools
- Drive organisational value

Rex Harland  
Executive Advisor, Asset Management  
GHD



### NETWORKING RECEPTION 4.30 - 5.30

## Who will attend?

Asset professionals across both the public and private sectors

## OPENING CASE STUDY

9.00 - 9.55

### A narrative on end of life assets

- Consider and assess risk
- Determine end of life assets
- Reflection on challenges and decision making

**David Gordon** Group General Manager,  
Investment, Planning and Risk  
**KiwiRail**



## CASE STUDY

1.00 - 1.55

### Optimise decision making to increase the resilience of assets

- Components of growth and decline
- Informing the correct decisions
- Resilience factors

**Matt Russell**  
GM, Services and Assets  
**Southland District Council**



## CASE STUDY

9.55 - 10.50

### Differences between industry and local government asset management planning

- The importance of aligning planning with the wider team
- Strategies for planning and compliance
- Wider integration

**Lisa Drysdale**  
Team Leader, Asset Management,  
Integrated Catchment Management  
**Waikato Regional Council**



## CASE STUDY

1.55 - 2.50

### Managing assets through digital disruption

- Managing assets in times of digital evolution
- Take the next step
- Strategic planning and development

**Paul Tanday** National Director,  
Property and Asset Management  
**JLL**



## INTERACTIVE PANEL DISCUSSION

11.05 - 12.00

### Partnerships between public and private sectors

- Share stories of success
- Overlap and drivers of asset management principles
- Consider main differences and challenges

**Andre Fredericks**  
Senior Asset Management Planner  
**Pānuku Development Auckland**



**Ray Hardy**  
General Manager, Asset Management  
**Wellington Electricity**



**Kirill Voronchev**  
Associate Partner - Risk Consulting  
**Crowe Horwath New Zealand**



**David Walker**  
Market Development Leader – New Zealand  
**GHD**



## CASE STUDY

3.05 - 4.00

### Influencing design and procurement for improved whole of life outcomes

- Gaining involvement in acquisition
- Design decision making
- Maximise benefits and life outcomes

**Ian Jackson**  
Director Strategic Asset Management **Zuuse**  
Former Principal of Asset Services **Beca**



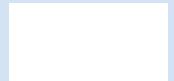
## INTERACTIVE CLOSING ROUNDTABLE

4.00 - 4.20

### Enhancing asset management towards efficiency and success

- Reflect and explore on learning
- Refine your asset management skills
- Identify best practice strategies to optimise value

**Chris Olsen**  
Director  
**Chris Olsen Consulting**



# Post-Summit Workshop

22 March 2019

## Optimise the return from your assets

9.00 - 4.30

### Getting the fundamentals right

- Assets' component performance
- Understanding asset network trends and performance
- Pricing principles
- Getting depreciation right
- Adopting business case principles
- Optimal value and doing the right things first to achieve it

### Communicating complex outcomes

- Making sure your team are on the same page
- Understanding your clients
- Building your advocate base
- Pitching at the right level - the things decision-makers and the public need to know

### Gaining buy in from a wider audience

- Ensuring governance supports you
- Ensuring stakeholders and executives understand the value
- Maintaining public credibility
- Understanding your community
- Driving organisation excellence

### Ensuring long-term performance

- Keeping abreast with innovations and developments across New Zealand
- The key elements for developing the right long-term strategies
- The sophisticated tools that help understanding

### Developing in a dynamic field

- Developing a strategic vision for asset management and the role of leadership
- Establishing a culture for excellence
- Setting best practice standards
- Managing risk

**Expert Facilitator: David Fraser** Director **AMSAM**

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