

HEW LEVELS 7-9 HIGH PERFORMANCE & LEADERSHIP WORKSHOP

DEVELOP AND REFINE
CORE LEADERSHIP CAPABILITIES



4 & 5 JUNE 2019
CLIFTONS MELBOURNE

13 & 14 JUNE 2019
CLIFTONS SYDNEY

EXPLORE

- ▶ Identify and develop your authentic leadership capabilities
- ▶ Build productive relationships and lead proficient, capable teams
- ▶ Practical, autonomous and effective decision-making processes
- ▶ Career planning and pathways in senior HEW roles
- ▶ Internal and external stakeholder engagement
- ▶ Strategies to identify problems and implement effective problem-solving solutions
- ▶ Implement agile and effective change management strategies

EXPERT FACILITATOR



Michelle Landy
Executive Coach
Michelle Landy Communications

BOOK
AND SAVE!

\$700

BOOK AND PAY BEFORE
13 MARCH 2019
TO SAVE UP TO \$700

START YOUR LEADERSHIP JOURNEY!

Call +61 2 8239 9711 Priority Code - 1



LIQUIDLEARNING
bebetter

ABOUT THE EVENT

Higher Education leaders now undertake work of a more complex nature, operating in an autonomous and strategic manner. As such, emerging leaders must be better equipped with the appropriate tools to achieve success, develop greater strategic awareness and effectively engage with senior leadership.

Developed specifically for HEW Level 7-9 professionals, this two-day workshop will provide an opportunity to advance core skills and explore the emerging leadership capabilities required for effective HEW Level 7-9 managers and leaders. It will explore the core attributes of successful leadership within the Higher Education environment, unpack practical strategies to lead productive teams, improve decision making, apply strategic management thinking and develop key skills of stakeholder engagement and communication.

WHO WILL ATTEND?

Higher Education professionals in HEW Levels 7-9

YOUR FACILITATOR

Michelle is a specialist in Leadership, Change and Communication excellence. She is a highly experienced, facilitator, coach, professional development presenter and a Master practitioner in Neuro-Linguistic Programming. She is author of "The Confidence Workout" a book with strategies to developing confidence for work and in life.

She was a lecturer in Leadership at the University of Technology for fifteen years and in-house trainer and consultant to businesses throughout Australia. With over twenty-five years experience in business and personal growth development and a strong academic background, Michelle's work helps people make profound change. She has a strong presence in Agribusiness and is a board member at two agricultural businesses in Australia. The media regularly interview Michelle for her expert opinion on topics including empowerment and communication success. She is passionate about igniting capacity and performance in people.



Michelle Landy
Executive Coach
Michelle Landy
Communications

DAY ONE

Adopt a strengths-based leadership style

- ▶ Expectations and values of Higher Education leadership
- ▶ Understand leadership
- ▶ Develop the leader in you

Confidence and your leadership capacity

- ▶ Gain 'presence' through building confidence and self-belief
- ▶ Understand your "career brand"
- ▶ Build your strengths and value as a leader

People and stakeholder management

- ▶ Engage, collaborate and manage stakeholder expectations
- ▶ Collaborate with stakeholders
- ▶ Communication effectiveness (reacting versus responding)

Communication and presentation skills

- ▶ Communication skills to maximise influence
- ▶ Develop clarity, assertiveness and passion to increase engagement
- ▶ Explore ways to express your ideas and present to others

DAY TWO

Empower and motivate team performance

- ▶ Understand and manage team needs
- ▶ Manage different personalities with success
- ▶ Become an adaptive communicator

Manage performance and empower others

- ▶ Successful coaching and team development
- ▶ Provide both positive and negative feedback without disengaging
- ▶ Utilise coaching models for goal setting and performance management

Manage stress, pressures and change

- ▶ Develop your team's resilience to stress and change
- ▶ Implement change or strategic initiatives
- ▶ Co-create high performance

Manage the path ahead

- ▶ Practical tips to keep you on track in your career
- ▶ Set action goals and daily success rituals
- ▶ Be proactive and cultivate a positive mindset

HEW Levels 7-9 High Performance & Leadership Workshop

4 - 5 June 2019

Cliftons Melbourne

13 - 14 June 2019

Cliftons Sydney

Booking Form

Event Reference: HEWL0619A

Priority Code: I

Registration Information

Organisation Name

Address Suburb State Postcode

Booking Contact Information

Title Full Name Position Email Phone

Delegate Information

#	Title	Full Name or TBA	Position	Email	Attendance Date/s
1					<input type="checkbox"/> Melbourne <input type="checkbox"/> Sydney
2					<input type="checkbox"/> Melbourne <input type="checkbox"/> Sydney
3					<input type="checkbox"/> Melbourne <input type="checkbox"/> Sydney
4					<input type="checkbox"/> Melbourne <input type="checkbox"/> Sydney
5					<input type="checkbox"/> Melbourne <input type="checkbox"/> Sydney
6					<input type="checkbox"/> Melbourne <input type="checkbox"/> Sydney
7					<input type="checkbox"/> Melbourne <input type="checkbox"/> Sydney
8					<input type="checkbox"/> Melbourne <input type="checkbox"/> Sydney
9					<input type="checkbox"/> Melbourne <input type="checkbox"/> Sydney
10					<input type="checkbox"/> Melbourne <input type="checkbox"/> Sydney

Your Investment

Options (per person)	Value Plus Rate Register and pay by 13 March	Super Saver Rate Register and pay by 10 April	Early Bird Rate Register and pay by 8 May	Standard Rate
Qty Workshop	\$2295 + GST = (\$2524.50)	\$2595 + GST = (\$2854.50)	\$2795 + GST = (\$3074.50)	\$2995 + GST = (\$3294.50)
Discounted off standard rates :	Save up to \$700	Save up to \$400	Save up to \$200	All Prices listed in Australian Dollars

Group Discounts Available:	10% off Standard Rate Team of 3 - 4	15% off Standard Rate Team of 5 - 7	17% off Standard Rate Team of 8+
----------------------------	---	---	--

TOTAL incl GST	
-----------------------	--

Conditions: Group Discounts apply for bookings made simultaneously. Only one discount applies. Group discounts apply to standard rates only. Group discounts are not applicable to Value Plus, Super Saver and Early Bird rates. Discounts cannot be applied retrospectively and must be claimed at the time of booking. Liquid Learning Group reserves the right to have sole discretion on an organisation's eligibility for discounts.

Note: Course materials, refreshments & lunches are included. Travel and accommodation are NOT included. Registration Options are per person only.

Payment Details

Payment is required prior to attending this event.

<input type="checkbox"/> Credit Card <input type="checkbox"/> Cheque (payable to Liquid Learning Group Pty Ltd) <input type="checkbox"/> Electronic Funds Transfer <input type="checkbox"/> Please invoice me: Purchase Order No. # <input type="text"/>	<p>Credit Card Details - Please charge my credit card for this registration:</p> Card Type <input type="checkbox"/> Visa <input type="checkbox"/> MasterCard <input type="checkbox"/> American Express <p>Note: 2% surcharge applies to American Express payments</p> Card Number <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> Expiry <input type="text"/> / <input type="text"/> CVV <input type="text"/> <input type="text"/> <input type="text"/> Full Name as on card Cardholder's Contact Number Signature <div style="text-align: center;">X</div>	<p>Electronic Funds Transfer (EFT) Please transfer funds directly to: Westpac Account Name: Liquid Learning Group Pty Ltd BSB: 032 002 Account No: 407 273 SWIFT Code: WPACAU2S</p> Amount <input type="text"/> Please quote ref HEWL0619A and registrant name
--	--	---

Authority

Authorising Manager's Details: This registration is invalid without a signature

Name	Position	Phone	
Email		Signature X	Date

Email this form to: registration@liquidlearning.com.au or Call us on: +61 2 8239 9711

Registration Policy If you are unable to attend this event, you may send a substitute delegate in your place at no additional cost. Please advise us of any substitutions as soon as possible. Alternatively, you may transfer your registration to another event run by Liquid Learning Group Pty Ltd. A 10% service fee may apply. Should you wish to cancel your registration, please notify us in writing as soon as possible and a credit note will be issued valid for use towards any future event held by Liquid Learning Group Pty Ltd in the twelve months following date of issuance. Cancellation notifications received less than 14 days from the event running will receive a credit note to the value of the registration fee less a service fee of \$400 plus GST. Liquid Learning Group Pty Ltd does not provide refunds for cancellation. The prices above are based on one person per registration. It is not possible for multiple people to attend within any day of the event on a single registration. Split tickets, i.e. a different person attending each day of the event, can be arranged. A fee will apply. Please call us for details.
Liquid Learning Group Pty Ltd takes all care to produce high quality events that deliver as promised. All advertised details are correct at time

of publishing. However, when circumstances beyond our control prevail, we reserve the right to change program content, facilitators or venues. We also reserve the right to cancel or reschedule events if circumstances arise whereby performance of the event is no longer feasible, possible or legal. Liquid Learning Group Pty Ltd will not be responsible for any loss or damage arising from any changes to or cancelling or rescheduling of an event. If an event is cancelled or rescheduled, Liquid Learning Group Pty Ltd will make every effort to contact every registered delegate; if an event is cancelled or you are unable to attend the rescheduled event you will be issued with a credit note valid for use towards any future Liquid Learning Group Pty Ltd event held in the twelve months following date of issuance.
Disclaimer Liquid Learning Group Pty Ltd has taken due care in selecting qualified professionals as its authors and course facilitators. The information provided by course facilitators is not produced by Liquid Learning Group Pty Ltd and should not be regarded as advice. Liquid Learning Group Pty Ltd accepts no responsibility for reliance on such information and recommends that its clients seek further professional advice.

Privacy Statement Liquid Learning Group Pty Ltd is committed to your privacy. All information collected on this registration will be held in the strictest of confidence and in accordance with the Privacy Act 1988. Liquid Learning Group Pty Ltd will add your information to a secure database. This will be used primarily to contact you for ongoing research, product development and notice of future events and services offered by Liquid Learning Group Pty Ltd. Occasionally you may receive information from organisations associated with Liquid Learning Group Pty Ltd. If you do not wish to receive such information please tick this box:
To update or have your details deleted please advise our Database team at Liquid Learning Group Pty Ltd, Level 9, 80 Clarence Street, Sydney NSW 2000, PH: +61 2 8239 9700, email: database@liquidlearning.com.au
© 2019 Liquid Learning Group Pty Ltd ACN 108 415 354