

360° Manager Summit

Master essential management and leadership qualities to stand out among your peers and step up into leadership



Maximise leadership capability

Strategically drive career progression

Enhance communication & influence

Establish high performing, engaged teams

26 - 29 March 2019 Grand Mercure Wellington

FEATURED SPEAKERS



Chris Fletcher
Head of Retail



Bridget Service
General Manager, NZ Government Affairs



Steve Groom
General Manager Public, Ministerial and Executive Services



Haley Mahoney
General Manager, B2B Sales NZ



Victoria McLaughlin
Director, Strategy Development



Walter Rushbrook
General Manager, Strategic Projects



Vanessa Oakley
General Manager, Strategy & Business Operations



Anouk Alexander
General Manager Strategy



Greg O'Connor
Country Manager



Aaron Mckeown
Head of Security Engineering & Architecture



Sarah Leberman
Professor of Leadership, School of Management



Mike Bullock
Senior General Manager



Karen Orsborn
Director, Learning & Improvement and Deputy Chief Executive



Geraint Martin
Chief Executive Officer



Anant Prakash
Group Director, Power and Industrial



Geoff Plimmer
School of Management Director



Stephen Croucher
Head of School of Communication, Journalism and Marketing & Regional Director



Charlotte Noble-Beasley
Managing Partner: BNZ Partners Wellington



Jessica Venning-Bryan
Chief Revenue Officer

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Priority Code - I



2019 Theme: 'Step Up, Stand Out'

Leaders of today and tomorrow must be prepared to challenge traditional structures and explore innovative ways of working. Next-level leadership calls for individuals to be ambitious, full of resolve and think with a strategic mindset.

We have invited some of the most influential and inspirational senior leaders to reflect on the call for increasingly critical innovation and the timeless qualities required to successfully step up as a leader today.

Pre-Summit Workshop

26 March 2019

Developing your roadmap to take you from manager to leader

9.00 - 4.30

Understand different leadership styles

- Identify the 6 core leadership skills
- Understand the strengths and weaknesses of each style and turn your leadership style into an art
- Use these skills to create an environment that supports your people and encourages growth

Develop your personalised roadmap to leadership

- Identify the traits of the leader you want to be
- Analyse your strengths and areas of improvement
- Create a plan to grow and become the leader you want to be

Expert Facilitator: Cillin Hearn Leadership & Performance Coach Results Coaching

Create an environment in which people thrive

- Create a system of clarity and commitment
- Develop clear measures of success that everyone is bought into
- Create an environment where your team takes ownership and accountability for their work

The art of giving and receiving feedback

- Understand the psychology of giving feedback
- Develop several authentic ways of delivering feedback that sticks
- Create a culture of feedback and high performance

Summit Day One

27 March 2019

OPENING KEYNOTE CASE STUDY

9.00 - 9.50

Step up and stand out from the crowd

- Find your method for success
- Be the high performer
- Utilise your skills

Greg O'Connor
Country Manager
VTNZ



CASE STUDY

9.50 - 10.40

Strategies for personal and professional growth

- Explore a career journey to executive level
- The importance of a learning mindset
- Insights from a career in coaching

Vanessa Oakley General Manager,
Strategy & Business Operations
Chorus



CASE STUDY

10.55 - 11.45

Lead through times of change

- Manage through department restructuring
- Maximise with a decreasing budget
- Align your team with the company

Anant Prakash
Group Director, Power and Industrial
AECOM



CASE STUDY

11.45 - 12.35

Plan your career strategy

- Goal setting strategies
- Discover your mentor
- Become a risk taker

Haley Mahoney
General Manager, B2B Sales NZ
BP New Zealand



INTERACTIVE PANEL DISCUSSION

1.35 - 2.25

Leadership vs management

- Learn the key differences
- Discover what skills you need
- Establish effective relationships with your team

Stephen Croucher
Massey University

Geraint Martin
Te Papa Museum

Charlotte Noble-Beasley
Bank of New Zealand

Steve Groom

Oranga Tamariki, Ministry for
Children

Anouk Alexander
New Zealand Trade and
Enterprise



CASE STUDY

2.25 - 3.15

Inspire innovative thinking

- Capitalise on your team's skills
- Utilise dynamic ideas to your advantage
- Tips for professional development

Mike Bullock
Senior General Manager
Datacom



EXPERT COMMENTARY

3.30 - 4.20

Discover your authentic leadership style

- Explore different leadership methods and strategies
- Be an engaged and respected leader
- Embrace your communication style for greater influence

Jen Tyson
Performance Consultant
JT Consulting



NETWORKING RECEPTION

4:30 - 5:30PM

Make the most of your Liquid Learning experience, join us to network over complimentary canapés and drinks

Summit Day Two

28 March 2019

OPENING CASE STUDY

9.00 - 10.00

Manage for high performance

- Drive your team to success
- Recognise your team's strengths and weaknesses
- Ask rather than do

Jessica Venning-Bryan
Chief Revenue Officer
Flick Electric



EXPERT COMMENTARY

1.15 - 2.15

Build leadership confidence

- Become an inspiring leader
- Engage and influence your team
- Create good workforce culture

Sarah Leberman
Professor of Leadership, School of Management
Massey University



CASE STUDY

10.00 - 11.00

Embrace the challenges of managing a crisis

- Empower your team through times of stress
- Importance of transparency
- Crisis management methods

Chris Fletcher
Head of Retail
Spark



CASE STUDY

2.15 - 3.15

Leadership across industry boundaries

- Creating the vision
- Leadership required to connect-the-dots across industry
- Providing leadership endurance to ensure delivery

Walter Rushbrook
General Manager, Strategic Projects
Kiwirail



INTERACTIVE PANEL DISCUSSION

11.15 - 12.15

Multitask and prioritise for success

- Manage stress and deadlines
- Maximise your time
- Balance work and home life

Bridget Service
Fonterra

Aaron McKeown
Xero

Karen Orsborn
Health Quality and
Safety Commission
New Zealand

Geoff Plimmer
Victoria University

Victoria McLaughlin
Ministry of Justice



HEALTH QUALITY & SAFETY
COMMISSION NEW ZEALAND
High Standards. Patient to Patient.



INTERACTIVE CLOSING ROUNDTABLE

3.30 - 4.20

Take the next step

- Key points from the conference
- Strategies to enhance your career
- Create an action plan and take the next step

Cillin Hearn
Leadership & Performance Coach
Results Coaching

Post-Summit Workshop

29 March 2019

Standing out as a Leader

9.00 - 4.30

Learn your leadership style and what works best for you

- Discover your unique leadership style
- Embrace what helps you stand out from the crowd
- Understand and develop which strengths will serve you best on your journey

Set goals for a high performing team

- Set collaborative goals that inspire and motivate others
- The key elements of a high performing team
- Communicate powerfully for influence and engagement

Expert Facilitator: Jen Tyson Performance Consultant **JT Consulting**

Lead your team to success

- Equip and empower others in a way that fosters autonomy
- Identify your teams' strengths and help them grow
- The key elements of leadership that people love to follow

Leadership journey and future focus

- Create a snap shot of your ideal career path
- Learn how to set powerful goals that excite you
- Develop an action plan for your career journey

Who will attend?

This event will be relevant for all NZ managers, including current and aspiring leaders in the private sector and public service.

- Managers
- Team Leaders
- Senior Advisors and Analysts
- HR/ L&D / Diversity
- Officers, Senior Officers & Principal Officers
- Business Consultants, Associates
- Leadership Programs

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3					<input type="checkbox"/> 26 <input type="checkbox"/> 27 & 28 <input type="checkbox"/> 29
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Options (per person)		Value Plus Rate Register and pay by 25 October	Super Saver Rate Register and pay by 20 December	Early Bird Rate Register and pay by 21 February 2019	Standard Rate
Qty					
_____	4 Days	\$3695 + GST = (\$4249.25)	\$3895 + GST = (\$4479.25)	\$3995 + GST = (\$4594.25)	\$4195 + GST = (\$4824.25)
_____	3 Days	\$2995 + GST = (\$3444.25)	\$3195 + GST = (\$3674.25)	\$3295 + GST = (\$3789.25)	\$3495 + GST = (\$4019.25)
_____	2 Days	\$2195 + GST = (\$2524.25)	\$2395 + GST = (\$2754.25)	\$2495 + GST = (\$2869.25)	\$2695 + GST = (\$3099.25)
_____	1 Day Workshop	\$1295 + GST = (\$1489.25)	\$1345 + GST = (\$1546.75)	\$1395 + GST = (\$1604.25)	\$1495 + GST = (\$1719.25)
Discounted off standard rates :		Save up to \$500	Save up to \$300	Save up to \$200	

TOTAL incl GST

All Prices listed in New Zealand Dollars

Group Discounts Available:	10% off Standard Rate Team of 3 - 4	15% off Standard Rate Team of 5 - 9	20% off Standard Rate Team of 10-14	22% off Standard Rate Team of 15 +
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Conditions: Group Discounts apply for bookings made simultaneously. Only one discount applies. Group discounts apply to standard rates only. Group discounts are not applicable to Value Plus, Super Saver and Early Bird rates. Value Plus, Super Saver and Early Bird Discounts are not applicable to the individual Workshop. Discounts cannot be applied retrospectively and must be claimed at the time of booking. Liquid Learning Limited reserves the right to have sole discretion on an organisation's eligibility for discounts. **Note:** Course materials, refreshments & lunches are included. Travel and accommodation are NOT included. Registration Options are per person only.

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