

PUBLIC SECTOR APS6 TO EL1: MANAGEMENT ESSENTIALS WORKSHOP

ESSENTIAL LEADERSHIP SKILLS TO
STRENGTHEN THE CONNECTIONS
BETWEEN STRATEGY & RESULTS



1 - 2
JULY 2020

ONLINE DELIVERY

EXPLORE

- ▶ Address changing expectations facing management
- ▶ Translate strategic direction into definable outcomes
- ▶ Define & action efficiency gain in your team
- ▶ Align & incorporate your values into leadership vision
- ▶ Deliver to corporate outcomes
- ▶ Manage KPIs, set expectations & monitor outcomes
- ▶ Hit targets within set time & budget constraints
- ▶ Communicate across management & executive levels
- ▶ Understand the attributes of an authentic leader that inspires accountability
- ▶ Contribute to strategic planning & successfully implement operational strategies
- ▶ Proactively manage conflict, controversies & sensitivities to deliver outcomes
- ▶ Implement innovation & long-term efficiency gain

EXPERT FACILITATOR



Martin Brooker
Founder
Quench Group



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ABOUT THE EVENT

With a heightened focus on performance and results in the Australian Public Service, more is expected from emerging leaders in the APS6 to EL1 bands who often sit at the intersection of operations and strategy. In a turbulent operating environment that's characterised by instability, moving goalposts and change, many managers struggle to implement strategy and effectively 'manage for results.'

As an emerging leader, you must effectively bridge the gap between planning and action. You are also responsible for galvanising your teams to execute and implement a strategy. The 2015-16 APC State of the Service Review highlights APS employee engagement at just 45%, compared to the private sector at 72%. At the same time, while 89% of staff are experiencing change, only 47% are satisfied with how that change was communicated. As emerging leaders, you sit at the heart of this opportunity for efficiency gain.

This hands-on program is designed to give you the latest tools, techniques and practical frameworks to successfully manage for better results in today's fast-changing world. The program will connect theory with practice and over the course of the training, you will build a personal action plan to apply when you return to work.

YOUR FACILITATOR

Martin is a veteran of 37 years service as an officer in the Royal Australian Navy. His extensive career included command at sea, and operational service in the Middle East, Afghanistan and the Pacific. He retired from the Royal Australian Navy in March 2015 with the rank of Commodore.

Now Founder and Director of the Quench Group, Martin specialises in helping individuals and organisations realise their potential through personal and organisational change. He shares his real-life experiences from both leadership positions and leading culture change to explore the challenges of leadership and addressing what he believes to be key lessons for all leaders who want to be authentic.



Martin Brooker
Founder
Quench Group

DAY ONE

MANAGING YOURSELF FOR RESULTS

Redefine your success - New competencies and capabilities

- ▶ Strategies to effectively step up and build your leadership skills beyond technical competency
- ▶ How to stay grounded while taking on greater leadership challenges
- ▶ What it means to be an 'agile' and 'authentic' leader

Expand your Emotional Intelligence (EQ)

- ▶ Evaluate your EQ level and identify opportunities for further growth
- ▶ Understand your EQ and its impact on personal and team performance
- ▶ Using the 'Third Space' to maximise your impact and effectiveness

MANAGING YOUR TEAM FOR RESULTS

Lift employee engagement to drive performance

- ▶ Understand the new drivers to motivation
- ▶ Harness the potential and performance to develop others
- ▶ The importance of developing agile teams

Streamline your decision making process

- ▶ Identify your goals and become an outcomes-oriented leader
- ▶ How to intervene when performance targets are off track
- ▶ Provide high direction and high support

DAY TWO

MANAGING UP FOR RESULTS

Managing up - Improve your influencing skills

- ▶ Understand the interest and influence of Senior Executives
- ▶ Communicate to all stages of the 'change curve'
- ▶ Effectively code-switch to influence and achieve buy-in from senior leaders

Predict your critical path - Projecting future outcomes

- ▶ Anticipate and establish priorities
- ▶ Strategic advice, problem solving and issues management
- ▶ Achieve outcomes by proactively managing conflict, controversy and sensitivities

TURNING INSIGHT INTO ACTION

Leading for results

- ▶ Enrich your learning experience through practical group discussion
- ▶ Brainstorm issues and strategies to address challenges
- ▶ Reality check! The bottom line on implementation

Create your personal plan to lead for results

- ▶ Individual reflection and planning to take the next step
- ▶ Identify and tackle strategy execution challenges
- ▶ Develop a concrete strategy to implement on your return to work

Registration Information

Organisation Name

Address Suburb State Postcode

Booking Contact Information

Title Full Name Position Email Phone

Delegate Information

Title Full Name or TBA Position Email

1
2
3
4
5
6
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9
10

Your Investment

Options (per person)	Value Plus Rate	Super Saver Rate	Early Bird Rate	Standard Rate
Qty	Register and pay by 7 May	Register and pay by 26 May	Register and pay by 9 June	
Workshop	\$1695 + GST = (\$1864.50)	\$1795 + GST = (\$1974.50)	\$1895 + GST = (\$2084.50)	\$1995 + GST = (\$2194.50)
Discounted off standard rates :	Save up to \$300	Save up to \$200	Save up to \$100	All Prices listed in Australian Dollars

Group Discounts Available:	10% off Standard Rate	15% off Standard Rate	20% off Standard Rate
	Team of 3 - 4	Team of 5 - 7	Team of 8+

TOTAL incl GST	
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