

# Public Sector Women's Leadership Workshop

Developing, promoting and enabling successful executive women's leadership within the Australian Public Sector



## EXPLORE

- Develop your individual leadership style
- Leading with emotional intelligence and authenticity
- Develop structured influencing techniques
- Embracing complexity, uncertainty and diversity
- Strategies to deal with difficult conversations
- Leading high performance for yourself, your team and your organisation
- Strategic planning for leadership and career development
- Create your personal action plan to achieve leadership success

## EXPERT FACILITATORS



### Day One

**Sally Dooley**  
Leadership Coach, Facilitator and Speaker



### Day Two

**Sue Brodie**  
Workshop Presenter and Behaviour Specialist  
Mindstream Innovative Training Solutions



6 & 7 March 2019  
**Cliftons Canberra**



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# Public Sector Women's Leadership Workshop

## BACKGROUND

Transformations in the Australian Public Sector have unlocked new and exciting opportunities for emerging women leaders to step up into senior executive roles. To successfully navigate this complex and ever-changing environment, leaders must possess keen insight into the internal and external challenges facing the sector, but also a clear understanding of themselves and the impact they have within their team, and the broader organisation.

Aspiring leaders in this environment must display reflective thinking, self-awareness, planning and strategy, but also the confidence and courage to put themselves forward for new opportunities.

This workshop will equip women with the tools and practical knowledge to build confidence in their leadership abilities and to best position themselves for career advancement. This hands-on interactive learning session has been designed with both current and emerging leaders in mind. It aims to equip participants with a practical leadership plan that they can use to navigate a successful career and advance to senior levels.

## INTRODUCING YOUR FACILITATORS



### Day One

**Sally Dooley**

Leadership Coach, Facilitator and Speaker

Sally is a highly engaging and experienced facilitator, speaker and executive coach. Her capacity to quickly build a strong rapport with her participants, whether in a group context or one-on-one, creates a very positive and interactive learning environment where participants thrive and are enabled to create lasting change. Her Masters in Training and Development as well as an ongoing commitment to professional excellence, including a recent 12 month Train the Trainer program with Jack Canfield, ensure that her approach remains cutting edge in her field. She was recently named an Amazon International Best Selling Author.

Over a career spanning twenty years, Sally has worked with thousands of leaders and managers in government, private and community sectors, specialising in a wide range of leadership, people management and personal development areas. This, combined with her own experience in leading teams, has given her an in-depth understanding of the current issues and challenges facing leaders, as well as the capacity to empower leaders to identify strategies that work in their own contexts.



### Day Two

**Sue Brodie**

Workshop Presenter and Behaviour Specialist

**Mindstream Innovative Training Solutions**

Sue is a Qualified Trainer, Workshop Presenter and Behaviour Specialist. She has spent many years working with businesses and individuals creating sustainable strategies around everyday challenges. She has worked as a consultant and leader in the corporate and retail environments with outstanding results influencing cultural change and business performance across a number of large national businesses. She is known particularly for her expertise, passion and commitment to unravelling the mystery of human behaviour.

As a trainer and workshop facilitator, she creates an interactive and engaging environment encouraging group participation, learning and growth. Her presentations are designed to bring about changes in attitudes and skills, and her use of humour and straight shooting makes her very effective. Sue focuses on empowering leaders and teams to achieve improved results by increasing team member engagement and productivity, building positive team cultures and developing inspirational leaders. Sue has a tool bag of techniques she has gathered over the years – from clowning to corporate, all designed to bring out the best in people.

## TRAINING DELIVERY

This workshop will be delivered using a three tiered approach. The structure of each session is as follows:

1. Technical overview and review of research into the topic area under discussion
2. Practical application of management principles in the review of case studies, worked examples and interactive exercises
3. Discussion of outcomes and implementation issues

## PRE-COURSE QUESTIONNAIRE

Workshop participants will have the opportunity to include comments and questions about issues outlined in the program by way of a pre-course questionnaire. This feedback will enable the course facilitator to adjust content accordingly. The workshop has limited places to allow for customisation, greater interactivity and for individual concerns to be addressed.

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# Public Sector Women's Leadership Workshop

## Day One

### High level communication, influence and negotiation skills

- Managing emotions for positive and assertive communication and relationships
- Developing techniques of persuasion, negotiation and influencing with coaching skills and “conversational intelligence”
- Preparing for and having difficult conversations with confidence

### Transformational leadership strategies to accelerate team performance

- Leveraging team dynamics to enhance performance
- Challenging, supporting and empowering others
- Managing uncooperative staff members

### Driving change and innovation as a female leader

- Recognising and overcoming hurdles to change
- Trusting your intuition and stepping outside your comfort zone
- Embedding a positive change culture in an organisation

### Action planning for leadership

- Developing a personalised approach: short and long-term
- Understanding challenges
- Sharing approaches for moving your career forward

## Day Two

### Fundamental authentic leadership capabilities

- Capabilities, attributes and skills of an influential and authentic leader
- Developing personal worth, power and responsibility
- Embracing your diverse and inclusive leadership style

### Maintaining resilience and authenticity through difficult times

- Techniques to maintain resilience
- Being an authentic leader
- Practicing and maintaining integrity as a leader

### Leading with Emotional Intelligence (EQ)

- Evaluating your EQ level and identifying opportunities for further growth and development
- Understanding your EQ and its impact on the way you are perceived as a leader
- Leveraging your EQ in the workplace
- Embracing qualities of empathy and understanding to become a better leader

### Understanding your own leadership style

- Build self-awareness of leadership traits and how they align with organisational goals
- Recognising demands of leadership and the expectations of the organisation
- Understanding the expectations of team members and direct reports
- Developing your personal leadership plan

## WHO WILL ATTEND

Established, emerging and aspiring women leaders, and advocates for change, including:

- EL 1-2
- APS 5-6
- Directors
- Assistant Directors
- Managers
- Assistant Managers
- Team Leaders
- Branch / Section Managers
- Program Managers
- Project Managers
- Regional Managers

Registration Information

|                             |           |          |          |
|-----------------------------|-----------|----------|----------|
| Organisation Name           |           |          |          |
| Address                     | Suburb    | State    | Postcode |
| Booking Contact Information |           |          |          |
| Title                       | Full Name | Position |          |
| Email                       |           | Phone    |          |

Delegate Information

| #  | Title | Full Name or TBA | Position | Email |
|----|-------|------------------|----------|-------|
| 1  |       |                  |          |       |
| 2  |       |                  |          |       |
| 3  |       |                  |          |       |
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| 9  |       |                  |          |       |
| 10 |       |                  |          |       |

Your Investment

| Options (per person)            | Value Plus Rate<br>Register and pay by<br>7 November 2018 | Super Saver Rate<br>Register and pay by<br>19 December 2018 | Early Bird Rate<br>Register and pay by<br>6 February 2019 | Standard Rate              |
|---------------------------------|---|---|---|----------------------------|
| Qty Workshop                    | \$2395 + GST = (\$2634.50)                                | \$2595 + GST = (\$2854.50)                                  | \$2695 + GST = (\$2964.50)                                | \$2895 + GST = (\$3184.50) |
| Discounted off standard rates : | Save up to \$500  | Save up to \$300  | Save up to \$200  |                            |

TOTAL incl GST

**Conditions:** Group Discounts apply for bookings made simultaneously. Only one discount applies. Group discounts apply to standard rates only. Group discounts are not applicable to Value Plus, Super Saver and Early Bird rates. Discounts cannot be applied retrospectively and must be claimed at the time of booking. Liquid Learning Group reserves the right to have sole discretion on an organisation's eligibility for discounts.

All Prices listed in Australian Dollars

**Note:** Course materials, refreshments & lunches are included. Travel and accommodation are NOT included. Registration Options are per person only.

|  |                                   |   |   |   |  |                                     |  |
|--|-----------------------------------|---|---|---|--|-------------------------------------|--|
|  | <b>Group Discounts Available:</b> | <b>10% off Standard Rate</b><br>Team of 3 - 4 | <b>15% off Standard Rate</b><br>Team of 5 - 7 | <b>17% off Standard Rate</b><br>Team of 8 + |  | <b>In-house Training Available:</b> | Do you have a team of ten or more people requiring this training? If so, it may be more cost effective for Liquid Learning to bring the training to you. Contact us to discuss your needs today. |
|--|-----------------------------------|---|---|---|--|-------------------------------------|--|

Payment Details

Please Note: Payment is required prior to attending this event.

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| <input type="checkbox"/> Credit Card<br><input type="checkbox"/> Cheque (payable to Liquid Learning Group Pty Ltd)<br><input type="checkbox"/> Electronic Funds Transfer<br><input type="checkbox"/> Please invoice me:<br>Purchase Order No. # <input type="text"/> | <b>Credit Card Details - Please charge my credit card for this registration:</b><br>Card Type <input type="checkbox"/> Visa <input type="checkbox"/> MasterCard <input type="checkbox"/> American Express<br><b>Note: 2% surcharge applies to American Express payments</b><br>Card Number <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/><br>Expiry <input type="text"/> / <input type="text"/><br>CVV <input type="text"/> <input type="text"/> <input type="text"/> Full Name as on card<br>Cardholder's Contact Number <input type="text"/> Signature <b>X</b> | <b>Electronic Funds Transfer (EFT)</b><br>Please transfer funds directly to:<br>Westpac Account Name: Liquid Learning Group Pty Ltd<br>BSB: 032 002<br>Account No: 407 273<br>SWIFT Code: WPACAU2S<br>Amount <input type="text"/><br>Please quote ref PSWM0319A and registrant name |
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Authority

**Authorising Manager's Details: This registration is invalid without a signature.**

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| Name | Position | Signature <b>X</b> | Date |
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