



# Tertiary Education Women's Leadership Workshop

Developing, promoting and enabling excellence in women's leadership within the tertiary education sector

## EXPLORE

- Improving self-awareness by recognising your strengths and weaknesses
- Establishing an authentic leadership style
- Maturing your resilience in a competitive workplace
- Managing your executive presence and positioning yourself for promotion
- Understanding the key to effective communication and conversational influence
- Effectively monitoring team outcomes and communicating success
- Recognising and engaging high-performers
- Creating a plan for accelerated career progression

## EXPERT FACILITATOR



> **Dr Karen Wittingham**  
 Director  
 Impact Psychology Pty Ltd



21 & 22 June 2018  
**Novotel Sydney Central**



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# Tertiary Education Women's Leadership Workshop

## BACKGROUND

Women equate to 57 percent of staff in tertiary education within Australia; however, they hold only around 30 percent of leadership positions. The benefits of diversity are well known therefore imperative to identify catalysts that will redress gender inequality within the workplace. Leading and managing in the evolving education environment brings challenges few other professions experience. In this constantly evolving sector, authentic and resilient leadership in the face of change is pivotal to success. In order to lead individuals and teams effectively, it is essential that leaders understand and capitalise on their unique strengths, whilst still aligning their approach with the framework and values of their specific organisation.

This workshop focuses on allowing existing and aspiring female leaders to be more aware of the way they exercise leadership and its impact upon others. Participants will be encouraged to think about their organisation holistically and to understand the opportunities and avenues in which they can be effective change agents. Expert facilitation will allow delegates to explore the unique skills required to lead effectively in Education. Practical and interactive sessions will equip delegates with the strategies and techniques to enable them to reach their full potential, to pursue their chosen career path and to achieve success.

## TRAINING DELIVERY AND PRE-COURSE QUESTIONNAIRE

This workshop will be delivered using a three tiered approach. The structure of each session is as follows:

1. Technical overview and review of research into the topic area under discussion
2. Practical application of management principles in the review of case studies, worked examples and interactive exercises
3. Discussion of outcomes and implementation issues

Workshop participants will have the opportunity to include comments and questions about issues outlined in the program by way of a pre-course questionnaire. This feedback will enable the course facilitator to adjust content accordingly. The workshop has limited places to allow for customisation, greater interactivity and for individual concerns to be addressed.

## IN-HOUSE TRAINING AVAILABLE



Do you have a team of ten or more people requiring this training? If so, it may be more cost effective for Liquid Learning to bring the training to you. Contact us to discuss your needs today.

## INTRODUCING YOUR FACILITATOR



**Dr Karen Wittingham**  
Director  
Impact Psychology Pty Ltd

Karen is one of Australia's leading executive management development specialists who has worked with thousands of executives to transition them into senior leadership roles quickly and effectively. She is an Organisational Psychologist passionate people's success and facilitating their careers to rise. Karen's workshops are best described as practical, hands on, personally relevant and enjoyable.

Karen has 25 years experience across a wide range of providers in the Adult Education and Training sectors including founding the Australian Vocational Education and Training Research Association (AVETRA) and culminating in senior executive roles in TAFE NSW. She is currently consulting to various training providers across a range of projects including leadership development, team building and change interventions. Currently lecturing in Organisational Psychology at UNSW, she has also worked with the talent pools of many of Australia's leading multinational and public sector firms as a coach, facilitator and researcher.

Karen also advises organisations on appropriate business strategy, planning and innovation and bespoke engagement and climate surveys. Karen has high level senior executive experience in directing and managing large teams, and leading sales and customer service functions both on and off shore (including experience managing JV partnerships across 8 cities in China).

Karen holds a Masters in Management from MGSM to complement her Doctoral level psychology qualifications (USyd) and is a graduate of the National Speakers Association Academy (now known as the Professional Speakers Association).

A self-described geekgirl with a passion for technology and innovation, Karen has 4 apps in the apple appstore and is an award winning astro-photographer for fun.

## WHO WILL ATTEND

Current Leaders



Aspiring Leaders



Future Leaders



### VALUE PLUS DISCOUNT

Receive \$400 off registration if you register and pay by 7 March 2018



### SUPER SAVER DISCOUNT

Receive \$250 off registration if you register and pay by 11 April 2018

## Day One

### Develop self-awareness and authenticity

- Management vs. leadership – what makes you distinctive?
- Leadership Styles – what the evidence says about what works and what doesn't
- Developing resilience in a competitive leadership space

### Understand your value and your values

- Recognising your values
- Understanding how your values lead your decision making
- Unleash your authentic leadership style

### Strategic career progression

- Skills and approaches in managing your executive presence: Key derailers
- Positioning yourself for promotion - Highlighting your aptitude for leadership
- Maximising existing relationships and networks and building new ones for professional opportunities

### Leading into the future

- Understanding where you are in your career journey
- Establishing your goals for leadership progression
- Creating a personal leadership plan

## Day Two

### High level communication, influence and negotiation

- Developing your communication strategy: Style, structure and substance
- Knowing your audience's expectations: Effectively managing up and how important it is to do it differently
- Develop more flexibility in your communication overall

### Conversations that build trust

- Develop your conversational influence
- Using Verbal tracking skills like a professional
- Get the outcomes you want and need

### Keeping the team on track for exceptional performance

- Monitoring behaviour and outcomes
- Communicating success - Dashboards and KPIs
- Preparing for and having difficult performance conversations with confidence

### Dealing with high performers

- Being the manager, that the best people want to work for
- How to identify High Performers
- Giving feedback to keep high performers engaged

## WORKSHOP SCHEDULE

- 8.30 - 9.00 Registration
- 9.00 - 10.40 Session One
- 10.40 - 11.00 Morning Tea
- 11.00 - 12.30 Session Two
- 12.30 - 1.30 Lunch
- 1.30 - 3.00 Session Three
- 3.00 - 3.20 Afternoon Tea
- 3.20 - 4.30 Session Four
- 4.30 Close of Workshop

## More people? More savings!

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Address		Suburb	State
Postcode			
Booking Contact Information			
Title	Full Name		Position
Email		Phone	

Delegate Information

#	Title	Full Name or TBA	Position	Email
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

Your Investment

Options (per person)	Value Plus Rate*** Register and pay by 7 March	Super Saver Rate** Register and pay by 11 April	Early Bird Rate* Register and pay by 16 May	Standard Rate
Qty Workshop	\$1995 + GST = (\$2194.50)	\$2145 + GST = (\$2359.50)	\$2245 + GST = (\$2469.50)	\$2395 + GST = (\$2634.50)
Discounted off standard rates :	Save up to \$400	Save up to \$250	Save up to \$150	

**TOTAL incl GST**

**Conditions:** Group Discounts apply for bookings made simultaneously. Only one discount applies. Group discounts apply to standard rates only. Group discounts are not applicable to Value Plus, Super Saver and Early Bird rates. Discounts cannot be applied retrospectively and must be claimed at the time of booking. Liquid Learning Group reserves the right to have sole discretion on an organisation's eligibility for discounts.

**Note:** Course materials, refreshments & lunches are included. Travel and accommodation are NOT included. Registration Options are per person only.

All Prices listed in Australian Dollars

	<b>Group Discounts Available:</b>	<b>10% off Standard Rate</b> Team of 3 - 4	<b>15% off Standard Rate</b> Team of 5 - 7	<b>17% off Standard Rate</b> Team of 8 +		<b>In-house Training Available:</b>	Do you have a team of ten or more people requiring this training? If so, it may be more cost effective for Liquid Learning to bring the training to you. Contact us to discuss your needs today.
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