Developing, promoting and enabling excellence in women’s leadership within the tertiary education sector

EXPLORE

• Improving self-awareness by recognising your strengths and weaknesses
• Establishing an authentic leadership style
• Maturing your resilience in a competitive workplace
• Managing your executive presence and positioning yourself for promotion
• Understanding the key to effective communication and conversational influence
• Effectively monitoring team outcomes and communicating success
• Recognising and engaging high-performers
• Creating a plan for accelerated career progression

EXPERT FACILITATOR

Dr Karen Wittingham
Director
Impact Psychology Pty Ltd

21 & 22 June 2018
Novotel Sydney Central

EARLY BIRD DISCOUNTS
Register by 16 May 2018 and save!

MORE PEOPLE? MORE SAVINGS
3+  5+  8+
SAVE 10%  SAVE 15%  SAVE 17%

WE CAN BRING THIS COURSE TO YOU
10 or more staff need this training? Ask us about cost effective in-house options.

Phone: +61 2 8239 9711

www.liquidlearning.com
Booking Code - W
This workshop will be delivered using a three tiered approach. The structure of each session is as follows:

1. Technical overview and review of research into the topic area under discussion
2. Practical application of management principles in the review of case studies, worked examples and interactive exercises
3. Discussion of outcomes and implementation issues

Workshop participants will have the opportunity to include comments and questions about issues outlined in the program by way of a pre-course questionnaire. This feedback will enable the course facilitator to adjust content accordingly. The workshop has limited places to allow for customisation, greater interactivity and for individual concerns to be addressed.

**INTRODUCING YOUR FACILITATOR**

Dr Karen Wittingham  
Director  
Impact Psychology Pty Ltd

Karen is one of Australia’s leading executive management development specialists who has worked with thousands of executives to transition them into senior leadership roles quickly and effectively. She is an Organisational Psychologist passionate about people’s success and facilitating their careers to rise. Karen’s workshops are best described as practical, hands on, personally relevant and enjoyable.

Karen has 25 years experience across a wide range of providers in the Adult Education and Training sectors including founding the Australian Vocational Education and Training Research Association (AVETRA) and culminating in senior executive roles in TAFE NSW. She is currently consulting to various training providers across a range of projects including leadership development, team building and change interventions. Currently lecturing in Organisational Psychology at UNSW, she has also worked with the talent pools of many of Australia’s leading multinational and public sector firms as a coach, facilitator and researcher.

Karen also advises organisations on appropriate business strategy, planning and innovation and bespoke engagement and climate surveys. Karen has high level senior executive experience in directing and managing large teams, and leading sales and customer service functions both on and off shore (including experience managing JV partnerships across 8 cities in China).

Karen holds a Masters in Management from MGSM to complement her Doctoral level psychology qualifications (USyd) and is a graduate of the National Speakers Association Academy (now known as the Professional Speakers Association).

A self-described geekgirl with a passion for technology and innovation, Karen has 4 apps in the apple appstore and is an award winning astro-photographer for fun.

**WHO WILL ATTEND**

Current Leaders  
Aspiring Leaders  
Future Leaders

**IN-HOUSE TRAINING AVAILABLE**

Do you have a team of ten or more people requiring this training? If so, it may be more cost effective for Liquid Learning to bring the training to you. Contact us to discuss your needs today.

**VALUE PLUS DISCOUNT**

Receive $400 off registration if you register and pay by 7 March 2018

**SUPER SAVER DISCOUNT**

Receive $250 off registration if you register and pay by 11 April 2018
Day One

Develop self-awareness and authenticity
- Management vs. leadership – what makes you distinctive?
- Leadership Styles – what the evidence says about what works and what doesn’t
- Developing resilience in a competitive leadership space

Understand your value and your values
- Recognising your values
- Understanding how your values lead your decision making
- Unleash your authentic leadership style

Strategic career progression
- Skills and approaches in managing your executive presence: Key derailers
- Positioning yourself for promotion - Highlighting your aptitude for leadership
- Maximising existing relationships and networks and building new ones for professional opportunities

Leading into the future
- Understanding where you are in your career journey
- Establishing your goals for leadership progression
- Creating a personal leadership plan

Day Two

High level communication, influence and negotiation
- Developing your communication strategy: Style, structure and substance
- Knowing your audience’s expectations: Effectively managing up and how important it is to do it differently
- Develop more flexibility in your communication overall

Conversations that build trust
- Develop your conversational influence
- Using Verbal tracking skills like a professional
- Get the outcomes you want and need

Keeping the team on track for exceptional performance
- Monitoring behaviour and outcomes
- Communicating success - Dashboards and KPIs
- Preparing for and having difficult performance conversations with confidence

Dealing with high performers
- Being the manager, that the best people want to work for
- How to identify High Performers
- Giving feedback to keep high performers engaged

WORKSHOP SCHEDULE
- 8.30 - 9.00 Registration
- 9.00 - 10.40 Session One
- 10.40 - 11.00 Morning Tea
- 11.00 - 12.30 Session Two
- 12.30 - 1.30 Lunch
- 1.30 - 3.00 Session Three
- 3.00 - 3.20 Afternoon Tea
- 3.20 - 4.30 Session Four
- 4.30 Close of Workshop

More people? More savings!

<table>
<thead>
<tr>
<th>Delegates</th>
<th>Discount</th>
</tr>
</thead>
<tbody>
<tr>
<td>3 - 4</td>
<td>10%</td>
</tr>
<tr>
<td>5 - 7</td>
<td>15%</td>
</tr>
<tr>
<td>8 +</td>
<td>20%</td>
</tr>
</tbody>
</table>

Phone: +61 2 8239 9711
www.liquidlearning.com
## Tertiary Education Women's Leadership Workshop

21 & 22 June 2018 - Novotel Sydney Central

#### Booking Form

**TLM0618A - W**

---

### Organisation Name

**Address**

**Suburb**

**State**

**Postcode**

### Booking Contact Information

**Title**

**Full Name**

**Position**

**Email**

**Phone**

### Registration Information

Your Investment

#### Workshop

<table>
<thead>
<tr>
<th>Qty</th>
<th>Value Plus Rate***</th>
<th>Super Saver Rate**</th>
<th>Early Bird Rate*</th>
<th>Standard Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Register and pay by 7 March</td>
<td>Register and pay by 11 April</td>
<td>Register and pay by 16 May</td>
<td>Register and pay by 18 June</td>
</tr>
<tr>
<td>1</td>
<td>$1995 + GST = ($2194.50)</td>
<td>$2145 + GST = ($2359.50)</td>
<td>$2245 + GST = ($2469.50)</td>
<td>$2395 + GST = ($2634.50)</td>
</tr>
<tr>
<td>2</td>
<td>Save up to $400</td>
<td>Save up to $250</td>
<td>Save up to $150</td>
<td></td>
</tr>
</tbody>
</table>

Discounted off standard rates:

#### All Prices listed in Australian Dollars

---

### Payment Details

**Credit Card**

**Cheque**

**Electronic Funds Transfer**

**Purchase Order No.**

**Cardholder's Contact Number**

**Card Type**

**CVV**

**Full Name as on card**

**Card Type**

**Expiry**

**Amount**

**Account No:**

**BSB:**

**Westpac Account Name:**

**Electronic Funds Transfer (EFT)**

**Please invoice me:**

**Please quote ref TLM0618A and registrant name**

---

### Authorising Manager's Details:

This registration is invalid without a signature.

**Name**

**Position**

**Signature**

**Date**

---

### Registration Policy

If you are unable to attend this event, you may send a substitute delegate in your place at no additional cost. Please advise us of any substitutions as soon as possible. Alternatively, you may transfer your registration to another event run by Liquid Learning Group Pty Ltd. A 10% service fee may apply. Should you wish to cancel your registration, please notify us in writing as soon as possible and a credit note will be issued valid for use towards any future event held by Liquid Learning Group Pty Ltd in the twelve months following date of issuance. Cancellation notifications received less than 14 days from the event running will receive a credit note to the value of the registration fee less a service fee of $400 plus GST. Liquid Learning Group Pty Ltd does not provide refunds for cancellation. The prices above are based on one person per registration. It is not possible for multiple people to attend within any one day of the event on a single registration. Split tickets, i.e. a different person attending each day of the event, can be arranged. A fee will apply for details.

---

### Disclaimer

Liquid Learning Group Pty Ltd has taken due care in selecting qualified professionals as its authors and course facilitators. The information provided by course facilitators is not produced by Liquid Learning Group Pty Ltd and should not be regarded as advice. Liquid Learning Group Pty Ltd accepts no responsibility for reliance on such information and recommends that its clients seek further professional advice.

---

### Privacy Statement

Liquid Learning Group Pty Ltd is committed to your privacy. All information collected on this registration will be held in the strictest of confidence and in accordance with the Privacy Act 1988. Liquid Learning Group Pty Ltd will add your information to a secure database. This will be used primarily to contact you for ongoing research, product development and notice of future events and services offered by Liquid Learning Group Pty Ltd. Occasionally you may receive information from organisations associated with Liquid Learning Group Pty Ltd. If you do not wish to receive such information please tick this box.

---

To update or have your details deleted please advise our Database team at Liquid Learning Group Pty Ltd, Level 8, 80 Clarence Street, Sydney NSW 2000, PH: +61 2 8239 9711, email: database@liquidlearning.com.au

© 2018 Liquid Learning Group Pty Ltd ACN 108 415 354

---

**Email this form to:** registration@liquidlearning.com.au **or** **Call us on:** +61 2 8239 9711

---

**Please Note:** Please charge my credit card for this registration:

**Card Type**

**CVV**

**Full Name as on card**

**Amount**

---

**Please invoice me:**

**Please quote ref TLM0618A and registrant name**

---

**Please invoice me:**

**Please quote ref TLM0618A and registrant name**