

### **EXPLORE**

- ► Capabilities for future-ready leadership
- Refine your communication & influence skills
- ▶ Build creative, innovative & collaborative teams
- ► Develop your negotiation skills with internal & external networks
- ► Plus, An Exclusive Women in Defence Industry Panel

Exclusive Interactive Panel

Women in Defence Industry: Turning Insights into Action BOOK BEFORE 9 MARCH, SAVE \$400





#### **ABOUT THE EVENT**

The Defence Industry is a complex, collaborative environment founded on powerful relationships between the public and private sectors. To thrive in this high pressured, ever-changing environment, a unique blend of leadership skills, resilience, and the ability to establish a future-ready workforce is required.

This workshop will provide you with a practical leadership plan that you can use to navigate a successful career and advance to senior levels.

You will also have front-row seats for an exclusive Women in Defence Industry panel, with senior leaders from both sides of the industry, sharing their personal leadership stories.

Book now to secure a seat and take the next step in your career.

# Group Discounts Available!



25% off Standard Rate Team of 10+



20% off Standard Rate Team of 8 - 9



15% off Standard Rate Team of 5 - 7



10% off Standard Rate Team of 3 - 4

#### **DAY ONE**

#### Leadership foundations for Defence Industry

- ► A strengths-based approach to leadership
- Understand your strengths and how best to utilise your optimal leadership style
- ► Align your leadership strengths with the expectations of your organisation

### Utilise Emotional Intelligence (EQ) to strengthen interpersonal skills and impact

- ► Utilise EQ to motivate and influence your team
- Adapt leadership style to effectively manage different personalities
- Employ heightened EQ to make effective strategic decisions

#### Develop capabilities for future-ready leadership

- ► Promote and enable effective collaboration
- Identify emerging capabilities necessary for the future workforce
- Strengthen capabilities and resilience in yourself and your teams

### Panel: Women in Defence Industry: Turning Insights into Action

- How to translate leadership tools and tactics into practical, personalised results
- ► Personalise your path to leadership
- Setbacks and step-ups: Two sides of the same coin
- Discover the right mentors and support mechanisms to help you get to the next level



### **DAY TWO**

### Communication, influence and negotiation skills

- Manage emotions for positive and assertive communication and relationships
- ► Develop techniques of persuasion, negotiation and influence with coaching skills and "conversational intelligence"
- Prepare for and manage difficult conversations with confidence

### Build creative, innovative and collaborative teams

- Leverage team dynamics to enhance performance
- ► Challenge, support and empower others
- ► Proactively tackle difficult situations

### Stakeholder relationship management

- Understand and adapt to stakeholder needs, agendas and motivators
- Learn to adapt your communication style to influence outcomes
- Develop your negotiation skills with internal and external networks

#### Action planning for success - Think-Tank

- Wrap up discussion on key themes and your career action plan
- ► What will you do differently as a result of this program?
- How to stay on track when other priorities demand attention

BOOK BEFORE 9 MARCH, SAVE \$400

## WHAT OUR DELEGATES ARE SAYING



The facilitator was very engaging and lead group discussions very well.

She created a very open and safe environment for people to share stories.



" Amazing presenter, very engaging!!

I have learnt so much and cannot wait to practice what I have learnt these 2 days in my future leadership journey.







Engaging, insightful and incredibly helpful in understanding my strengths and weaknesses and how to get the best out of my working life. \*\*)



44 A great experience with a group of female leaders sharing personal experience, panel discussion, learning personal brand, tools and tips to be used for feedback was great.





### Women in Defence Industry Leadership Workshop 18 - 19 May 2022

### **Online Delivery**

### **Booking Form**

Event Reference: WDIW0522A - O Priority Code: I

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