

WOMEN IN DEFENCE INDUSTRY LEADERSHIP WORKSHOP

STRATEGIES & SOLUTIONS
FOR CAREER ADVANCEMENT

25 - 26
JUNE 2019
CLIFTONS SYDNEY

EXPLORE

- ▶ Leadership foundations for Defence Industry
- ▶ Develop capabilities for future-ready leadership
- ▶ High level communication, influence and negotiation skills
- ▶ Utilise emotional intelligence to motivate and influence your team
- ▶ Build creative, innovative and collaborative teams
- ▶ Learn to adapt your communication style to influence outcomes
- ▶ Develop your negotiation skills with internal and external networks
- ▶ Translate tools and tactics into practical, personalised results

PLUS
EXCLUSIVE
PANEL

HEAR FROM
LEADERS
IN DEFENCE

TURNING
INSIGHTS
INTO ACTION

SEE
INSIDE FOR
DETAILS



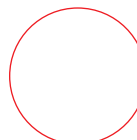
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Lucy Cordrone
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EXPERT FACILITATOR



Sally Dooley
Leadership Coach,
Facilitator & Speaker
Sally Dooley

START YOUR LEADERSHIP JOURNEY!

Call +61 2 8239 9711 Priority Code - 1



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ABOUT THE EVENT

The Defence Industry is a complex, collaborative environment founded on powerful relationships between the public and private sectors. To thrive in this high pressured, ever-changing environment, a unique blend of leadership skills, resilience, and the ability to establish a future-ready workforce is required.

This workshop will provide you with a practical leadership plan that you can use to navigate a successful career and advance to senior levels.

You will also have front-row seats for an exclusive Women in Defence Industry panel, with senior leaders from both sides of the industry, sharing their personal leadership stories.

Book now to secure a seat and take the next step in your career.

WHO WILL ATTEND?

- ▶ Army, Navy and Air Force
- ▶ Department of Defence
- ▶ Defence Contractors
- ▶ Construction, Infrastructure and Engineering
- ▶ Technology
- ▶ Aviation

YOUR FACILITATOR

Sally is a highly engaging and experienced facilitator, speaker and executive coach. Her capacity to quickly build a strong rapport with her participants, whether in a group context or one-on-one, creates a very positive and interactive learning environment where participants thrive and are enabled to create lasting change. Her Masters in Training and Development as well as an ongoing commitment to professional excellence, including a recent 12 month Train the Trainer program with Jack Canfield, ensure that her approach remains cutting edge in her field. She was recently named an Amazon International Best Selling Author.

Over a career spanning twenty years, Sally has worked with thousands of leaders and managers in government, private and community sectors, specialising in a wide range of leadership, people management and personal development areas. This, combined with her own experience in leading teams, has given her an in-depth understanding of the current issues and challenges facing leaders, as well as the capacity to empower leaders to identify strategies that work in their own contexts.



Sally Dooley
Leadership Coach,
Facilitator & Speaker
Sally Dooley

**BOOK
NOW**

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25 JUNE WORKSHOP DAY ONE

Leadership foundations for Defence Industry

- ▶ A strengths-based approach to leadership
- ▶ Understand your strengths and how best to utilise your optimal leadership style
- ▶ Align your leadership strengths with the expectations of your organisation

Utilise Emotional Intelligence (EQ) to strengthen interpersonal skills and impact

- ▶ Utilise EQ to motivate and influence your team
- ▶ Adapt leadership style to effectively manage different personalities
- ▶ Employ heightened EQ to make effective strategic decisions

Develop capabilities for future-ready leadership

- ▶ Promote and enable effective collaboration
- ▶ Identify emerging capabilities necessary for the future workforce
- ▶ Strengthen capabilities and resilience in yourself and your teams

Women in Defence Industry Panel - Turning Insights into Action

- ▶ How to translate leadership tools and tactics into practical, personalised results
- ▶ Personalise your path to leadership
- ▶ Setbacks and step-ups: Two sides of the same coin
- ▶ Discover the right mentors and support mechanisms to help you get to the next level

EXCLUSIVE
PANEL

26 JUNE WORKSHOP DAY TWO

Communication, influence and negotiation skills

- ▶ Manage emotions for positive and assertive communication and relationships
- ▶ Develop techniques of persuasion, negotiation and influence with coaching skills and "conversational intelligence"
- ▶ Prepare for and manage difficult conversations with confidence

Build creative, innovative and collaborative teams

- ▶ Leverage team dynamics to enhance performance
- ▶ Challenge, support and empower others
- ▶ Proactively tackle difficult situations

Stakeholder relationship management

- ▶ Understand and adapt to stakeholder needs, agendas and motivators
- ▶ Learn to adapt your communication style to influence outcomes
- ▶ Develop your negotiation skills with internal and external networks

Action planning for success - Think-Tank

- ▶ Wrap up discussion on key themes and your career action plan
- ▶ What will you do differently as a result of this program?
- ▶ How to stay on track when other priorities demand attention

