

WOMEN IN PROPERTY LEADERSHIP WORKSHOP

CHALLENGE NORMS & EMBRACE OPPORTUNITIES FOR ACCELERATED CAREER GROWTH



**19 - 20
NOVEMBER 2019**
CLIFTONS MELBOURNE

EXPLORE

- ▶ Understand the nature of property sector leadership
- ▶ Awareness, action & accountability for sustainable success
- ▶ Strategies to manage rejection & build resilience
- ▶ Lead with Emotional Intelligence (EQ)
- ▶ Explore unconscious bias at a personal & organisational level
- ▶ Confidence & influential communication
- ▶ Change leadership, flexibility & adaptability
- ▶ Personal brand & reputation in the property sector

EXPERT FACILITATOR



Sue Storey
Chief Executive Officer
Permanent Life Changes

CPD/CPE GUIDE

Clock up to 12 hours of
Structured learning!

Check with your local
professional association
or society for eligibility.

START YOUR LEADERSHIP JOURNEY!

Call +61 2 8239 9711 Priority Code - 1



LIQUIDLEARNING
bebetter

ABOUT THE EVENT

In the competitive and unpredictable world of property, you have to stand out to step up. You must be ready to embrace opportunities, develop risk intelligence to make strategic career moves and learn key strategies to maximise your leadership potential.

Accelerate your career growth with a practical leadership plan that you can use to navigate a successful career and advance to senior levels. You'll have the opportunity to gain new skills and strategies that will give you a competitive edge and a polished leadership profile.

WHO WILL ATTEND?

Leaders and emerging leaders within a variety of property-related roles:

- ▶ Head of Property, Transactions, Projects
- ▶ Property Sales
- ▶ Real Estate / Commercial Property
- ▶ Lease Management
- ▶ Retail Development
- ▶ General Managers of Property
- ▶ Investment / Research
- ▶ National Managers and National Operations Managers
- ▶ Valuation
- ▶ Facilities Management
- ▶ Building Managers
- ▶ Asset Managers
- ▶ Business Development Managers
- ▶ Team Leaders
- ▶ Leasing Executives
- ▶ Property Financial Services / Insurance
- ▶ Property Consulting
- ▶ Legal Services for Property

YOUR FACILITATOR

Sue Storey is no stranger to the challenges for women in the traditionally male dominated industry of property and construction. A sought-after coach and trainer, specialising in NLP, personality profiling and corporate training, Sue also has a comprehensive understanding of all aspects of property, and is a member of the Independent Property Group. She has her real estate sales and property management registration, and has worked as a residential listing specialist, including a stint as a strata manager, before shifting her focus to her time equally between her coaching and property development.



Sue Storey
Chief Executive Officer
Permanent Life Changes

19 NOVEMBER DAY ONE

Women's leadership in the property sector

- ▶ Leadership in a male-dominated industry
- ▶ What are the capabilities, attributes and skills of an influential leader?
- ▶ Understand the value of embracing complexity, uncertainty and diversity

Lead truthfully and remain authentic

- ▶ Understand your own leadership style
- ▶ Align your leadership strengths with the expectations of your organisation
- ▶ Awareness, action and accountability for sustainable success

Lead with Emotional Intelligence (EQ)

- ▶ Utilise EQ to motivate and influence your team
- ▶ Adapt your leadership style to effectively manage different personalities
- ▶ Employ heightened EQ to make effective strategic decisions

Strategies to manage rejection and lead with resilience

- ▶ Learn to lead (and live) with resilience and resolve
- ▶ Don't make it personal and bounce back stronger

20 NOVEMBER DAY TWO

Personal brand and the power of presence

- ▶ Amplify your personal impact and ability to influence
- ▶ Create and maximise your leadership profile in the property sector
- ▶ The art of listening for influential communication

Turn conflict into clarity

- ▶ Tackle conflict situations with confidence and assurance
- ▶ Explore the key causes of upset and how to turn them around
- ▶ Increase confidence to broach sensitive topics across your organisation

Create and lead a peak performing team

- ▶ Strategies to envision, engage, embody, empower, evaluate and encourage
- ▶ Build capability and accountability in your team
- ▶ Learn to drive strategy and culture

Leadership success strategy and your action plan

- ▶ Wrap up discussion on key themes
- ▶ Create your vision for the next 12 months
- ▶ How to stay on track when other priorities demand attention
- ▶ Tools and ideas to navigate obstacles and competing priorities

Registration Information

Organisation Name				
Address		Suburb		State
Postcode				
Booking Contact Information				
Title	Full Name	Position	Email	Phone

Delegate Information

#	Title	Full Name or TBA	Position	Email
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

Your Investment

Options (per person)	Value Plus Rate	Super Saver Rate	Early Bird Rate	Standard Rate
Qty	Register and pay by 10 September	Register and pay by 1 October	Register and pay by 22 October	
<input type="text"/> Workshop	\$2495 + GST = (\$2744.50)	\$2695 + GST = (\$2964.50)	\$2845 + GST = (\$3129.50)	\$2995 + GST = (\$3294.50)
Discounted off standard rates :	Save up to \$500	Save up to \$300	Save up to \$150	All Prices listed in Australian Dollars

Group Discounts Available:	15% off Standard Rate Team of 3 - 4	20% off Standard Rate Team of 5 - 7	25% off Standard Rate Team of 8+
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TOTAL incl GST	<input style="width: 100px; height: 20px;" type="text"/>
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Conditions: Group Discounts apply for bookings made simultaneously. Only one discount applies. Group discounts apply to standard rates only. Group discounts are not applicable to Value Plus, Super Saver and Early Bird rates. Discounts cannot be applied retrospectively and must be claimed at the time of booking. Liquid Learning Group reserves the right to have sole discretion on an organisation's eligibility for discounts.
Note: Course materials, refreshments & lunches are included. Travel and accommodation are NOT included. Registration Options are per person only.

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Payment is required prior to attending this event

<input type="checkbox"/> Credit Card <input type="checkbox"/> Cheque (payable to Liquid Learning Group Pty Ltd) <input type="checkbox"/> Electronic Funds Transfer <input type="checkbox"/> Please invoice me: Purchase Order No. # <input style="width: 100px;" type="text"/>	Credit Card Details - Please charge my credit card for this registration: Card Type <input type="checkbox"/> Visa <input type="checkbox"/> MasterCard <input type="checkbox"/> American Express Note: 2% surcharge applies to American Express payments Card Number <input style="width: 40px;" type="text"/> <input style="width: 40px;" type="text"/> <input style="width: 40px;" type="text"/> <input style="width: 40px;" type="text"/> <input style="width: 40px;" type="text"/> <input style="width: 40px;" type="text"/> <input style="width: 40px;" type="text"/> <input style="width: 40px;" type="text"/> <input style="width: 40px;" type="text"/> <input style="width: 40px;" type="text"/> <input style="width: 40px;" type="text"/> <input style="width: 40px;" type="text"/> <input style="width: 40px;" type="text"/> <input style="width: 40px;" type="text"/> <input style="width: 40px;" type="text"/> <input style="width: 40px;" type="text"/> <input style="width: 40px;" type="text"/> <input style="width: 40px;" type="text"/> <input style="width: 40px;" type="text"/> Expiry <input style="width: 40px;" type="text"/> / <input style="width: 40px;" type="text"/> CVV <input style="width: 40px;" type="text"/> <input style="width: 40px;" type="text"/> <input style="width: 40px;" type="text"/> Full Name as on card Cardholder's Contact Number <input style="width: 100px;" type="text"/> Signature <input style="width: 100px; text-align: center;"/> X	Electronic Funds Transfer (EFT) Please transfer funds directly to: Westpac Account Name: Liquid Learning Group Pty Ltd BSB: 032 002 Account No: 407 273 SWIFT Code: WPACAU2S Amount <input style="width: 100px;" type="text"/> Please quote ref WPFW1119A - M and registrant name
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Authority

Authorising Manager's Details: This registration is invalid without a signature

Name	Position	Phone
Email	Signature <input style="width: 100px; text-align: center;"/> X	Date

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